

Ivan Salas

joins OCIM as Country Manager in Peru



About OCIM

The OCIM group of privately held companies has a long and successful history as a Trader and Financier of Strategic Assets. Established in Paris in 1961, OCIM is headed by a third-generation member of the founding family. Besides its core historical business in Real Estate, OCIM has diversified into other strategic tangible assets such as coinage Precious Metals via its Geneva-based subsidiary. As a Merchant, OCIM trades physical metals across the full value chain, from producers to end users. As a Financier, OCIM invests in a wide variety of instruments and provides financing to the value chain with equity, debt, and alternative investments.

OCIM appoints Ivan Salas as Country Manager in Peru

This appointment comes one week after the announcement on April 2 that OCIM had become the owner of the Chala One and Kori One Gold processing plants in Peru following the Inca One Gold Corp receivership proceedings. Now in charge of the Production Business Unit of the OCIM Group, Ivan's priority is to restart gold production alongside the local team he will have put together. He will be aided in this by his perfect knowledge of these plants, which he has already managed in the past, and by his close relationship with the top management of the OCIM Group, whose ambitions and vision he shares.

Ivan is a seasoned professional with extensive hands-on experience and a strategic vision, driving the project's development in Peru. This includes financial projections, assets, working capital, cash flow, organizational structure, and talent acquisition. Additionally, he optimizes operational performance in coordination with OCIM's headquarters.

He leads relationships, negotiations, and supply management with small and medium-scale artisanal gold producers, optimizing logistics, metallurgical processes, asset security, financial and legal management, as well as community and government relations. He oversees and supports the formalization of miners and the attainment of critical international certifications, ensuring the export of high-quality gold in compliance with LBMA standards and Peru's "Artisanal and Small-Scale Mining" (ASM) regulations.

Recognized as a key reference figure in small and medium-scale mining, he is frequently invited to conferences and television programs to discuss the potential of the gold sector. He holds a Master's in Business Administration from EADA (Spain), a Diploma in Strategic Marketing from CENTRUM at the Pontifical Catholic University of Peru. He is a Chemical Metallurgist from TECSUP (Peru).

Ivan has demonstrated leadership in the gold metallurgy processes as well as in risk analysis within the supply chain. He possesses in-depth knowledge of Peru's mining potential and the international gold market. A specialist in international certifications, he is an associate of the Mining Board at the National University of Engineering.

With over fifteen years of experience in the Mining and Energy sectors, he has held leadership roles in multinational companies such as SODEXO, ACHILLES, PECSA, and MESSER, driving B2B strategies and negotiations. In the past five years, he has led companies related to ASM gold supply and metallurgy.

"Ivan's professionalism and outstanding experience in this sector will enable OCIM to be positioned as a global leader in the responsible supply of ASM gold for LBMA-certified refineries and for Swiss Better Gold brands", explains Laurent Mathiot, Chairman and CEO of OCIM. " Through this appointment, OCIM is also seeking to rely on Peruvian teams by promoting local skills. "



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